

Query and clarifications for Supply and Cutting of Fabrics for School Uniform vide Ref no BRLPS/Proj-NF/2430/25 dated 01/07/2025 (Eproc 2.0 Tender no- 104029)		
Sl. No.	Queries	Clarification
1.	<b>BIS Certification</b> The current mandate for BIS License for Uniform Fabric Manufacturing is highly restrictive, as such is held only by a limited number of manufacturers. <i>Therefore, we propose replacing this with a requirement for COMPOSITE MANUFACTURING CAPABILITIES.</i>	<p>It is clarified that “The Bidder/Manufacturer must have a valid BIS License (Bureau of Indian Standard) or SIA Certificate or ISO 9001 &amp; 14001”.</p> <p>However, the SIA certificate should not have for less than 1.0 lakh meters processing capacity per day.</p> <p>Signed and stamped Certificate copy should be uploaded.</p>
2.	<b>SIA Certificate Requirement</b> To ensure that only genuine manufacturers could participate and to avoid intermediaries that may inflate costs, we recommend including a clause requiring a valid SIA Certificate which will help verifying manufacturer’s credentials.	
3.	<b>Supply Value Experience</b> The current clause requiring Rs. 10.0 crore annual supplies to government bodies over the last 04 years may exclude several capable national-level suppliers. <i>We request that clause be broadened to Cumulative Supply Experience across India and optionally raise the threshold to Rs. 50.0 crore in any one of the last 05 years.</i>	It is clarified that “Bidder Should have experience of supply of fabrics worth Rs. 10.0 (Ten) crore (cumulative order value in case of supply to more than one organization) in each of the last four financial years (i.e., 2023-24, 2022-23, 2021-22 & 2020-21) to any government department/government organization/government body across India”.
4.	<b>Solvency Requirement</b> To ensure financial robustness and timely execution, we propose including a requirement for a Solvency Certificate of at least Rs. 75.0 crore.	Not Accepted.
5.	<b>Delivery Timeline</b> Given the upcoming festive and wedding season, which typically results in labour shortages across the textile sector, we suggest that delivery period be extended to at least 150 days to ensure timely supply.	<p>It is clarified that the delivery should be made as per the following schedule-</p> <ul style="list-style-type: none"> <li>a. 20% of ordered quantity within 60 days (Lot-1)</li> <li>b. 40% of the ordered quantity within 100 days (Lot-2)</li> <li>c. 40% of the ordered quantity within 150 days (Lot-3)</li> </ul>
6.	<b>Turnover Criteria</b> As per bid, Bidder should have minimum annual average turnover of Rs. 20.0 crore (Rs. Twenty Crore) during in the following consecutive three financial years (i.e.,2021-22, 2022-23 & 2023-24).  <i>We suggest to include that “The composite mills should have a turnover of 150 crores</i>	<p>No Change, same as RFP.</p> <p>It is further clarified that Joint Venture/Consortium is not allowed.</p>

	<i>each year in the last 5 financial years (i.e., 2023-24, 2022-23, 2021-22, 2020-21 &amp; 2019-2020)".</i>	
7.	<b><u>Weaving and Processing Capacity</u></b> <i>Kindly incorporate a requirement that the composite mills should have a minimum weaving and processing capacity of 1.5 lakh meters per day each in weaving and processing, ensuring timely execution of large-volume orders. This capacity should be supported with valid SIA acknowledgement.</i>	Not Accepted.
8.	<b><u>Oeko-Tex Certification</u></b> <i>Please include Oeko-Tex certification as a mandatory criterion to ensure the fabric meets global safety and environmental standards, particularly since the end-use is for school kids uniforms.</i>	Not Accepted.
9.	<b><u>Experience</u></b> <i>We request to amend that "Bidder should have 3 years of experience in supplying uniforms or fabrics for uniforms to Government Agencies/ Universities/ Government Educational Institutions/ Autonomous Bodies.</i>	Not Accepted. Same as RFP.
10.	<p>As per bid, BRLPS may give orders to L2 – L3 bidders on L1 rate with consent of L1 bidder.</p> <p><i>We suggest that Award the total quantity in a ratio of 50:30:20 between L1, L2, and L3 bidders at L1 rate without requiring L1's consent.</i></p>	Not Accepted. Same per RFB.
11.	<p>As per bid, the successful bidder has to cut the fabrics as per required size at the place of delivery.</p> <p><i>We request clarification of the cutting pattern — whether it refers to length-based cutting or micro size cutting.</i></p>	It is clarified that cutting pattern will be Micro cutting.
12.	<b><u>Rate Validity for 3 Years – Clarification Requested</u></b> <p>We request clarification whether the contract will be awarded only once for 3 years or if fresh orders/tenders will be published annually.</p> <p><i>We request that if contract is awarded once for 03 years, allow a price escalation of minimum 10% per annum to cover raw material inflation, labor cost increase, and logistic fluctuation.</i></p>	<p>It is clarified that agreement will be signed for one (01) year and same may be extended for further two (02) years on yearly basis on mutual consent of the parties of agreement.</p> <p>However, in case, no extension of agreement will be required, 03 months advance written notice will be given to the successful bidder.</p>

13.	<p><b>As per bid, Bidder should have average annual turnover of ₹20 crore in last three financial years.</b></p> <p><i>We request to increase it to ₹700–₹800 crore over 3 years</i></p>	Not Accepted.
14.	<p><b>Fabric Specifications – Appendix A</b></p> <p>More detailed technical specifications should be included:</p> <ul style="list-style-type: none"> <li>EPI (Ends per Inch), PPI (Picks per Inch)</li> <li>Yarn composition of warp and weft</li> <li>Finish specifications (e.g., shrinkage, rubbing fastness, tear strength)</li> </ul>	<p>It is clarified that the EPI and PPI would be as follows for both the type of fabrics (Suiting &amp; Shirting):</p> <p><u>Suiting</u> Warp/inch - 68 (min.) Weft/inch - 52 (min.)</p> <p><u>Shirting</u> Warp/inch - 72 (min.) Weft/inch - 60 (min.)</p>
15	Specification	<p>It is clarified that Width (Araz) of the fabrics is amended as follows:</p> <p>Shirt (shirting) - 54 inches (± 2.0 cm. tolerance)</p> <p>Pant + Skirt (Suiting) - 58 inches (± 2.0 cm. tolerance)</p> <p>The color of fabrics should be <b>yarn dyed</b>. Other applicable clause under “Specification of Fabrics with Quality” under Appendix-A will remain the same.</p>
16.	<p><b>Experience</b> <b>We request to amend like-</b></p> <p>Bidder should have experience of supply of fabrics worth Rs. 40.0 crore in any of the last 04 financial years anywhere in India.</p> <p>Bidder should have experience of three years of supply of Textile products to any government department/ government Organization / government body in the India.</p>	Not Accepted.
17.	<p>Tender should of Fabric supply and cutting should be made separate OR (2) If cutting is required than the cutting should be done before the dispatch stage at the manufacturer's godown. Cutting as per different sizes at the delivery place will be a very costly affair and cost will increase drastically</p>	<p>It is clarified that cutting of fabrics is to be done at the delivery site.</p> <p>The delivery site is district headquarter of each district in Bihar except West Champaran , East Champaran, Gaya , Purnia and Rohtas.</p> <p>Delivery site will be maximum upto 03 locations in West Champaran , East Champaran, Gaya , Purnia and Rohtas.</p>
18.	The Manufacturer should have Spinning, Weaving & Processing Unit of his own	Not Accepted. As per RFP.

	under single PAN card.	
19.	All the Bidders should submit sample as per specification which will be tested from NABL accredited Lab to verify the quality before opening of the Commercial Bid.	No, it is clarified that sample is not required.  Quality of supplied fabrics will be done against supply of each lot will be done by random selection of sample from 10% of the total delivery sites.
20.	बिहार सरकार द्वारा प्रकाशित बिहार गजट में दिए बिहार उद्यम व स्टार्टअप बिहार इकाईयों को अग्रधन की राशि, कार्य अनुभव, आयकर में छूट का प्रावधान है। क्या इस निविदा में मुख्यमंत्री उद्यम योजना और स्टार्टअप बिहार जो बिहार सरकार उद्योग विभाग द्वारा निबंधित है उन्हें छूट मिलेगा या नहीं।	Bihar Financial Rules and Amendments published time to time will be followed.
21.	Cutting and packing	It is clarified that cutting and packing will be the responsibility of successful bidder.  It is further clarified that electricity cost, warehouse cost, at centre will be borne by the stitching Producer company of BRLPS.
22.	Having Bihar GST before bidding will have any preference on bid outcome.	It is already mentioned in the bid that "Successful bidder will have to obtain GST registration in Bihar and same is to be submitted to stitching Producer Company before start of supply".
23.	Waiver of depositing earnest money in case of MSME require MSME registration under NIC code group 131, we hope the registration under NIC code 13999 as Manufacturer of other textiles will also be considered valid.	No Change. As per RFP.
24.	Page 13 point 8.7, " <b>The Agreement will be signed between Producer Company and successful bidder...</b> ", What is the Producer Company > a garment maker?	As per RFP.
25.	Page 12 point 8.3, " <b>The BRLPS reserves the right to accept in part or in full any ...</b> " should we interpret this that only suiting or only shirting order also possible.	It is clarified that already in the bid document "The BRLPS reserves the right to accept in part or in full any tender or reject any tender(s) without assigning any reason or to cancel the tendering process and reject all tenders at any time prior to award, without incurring any liability, whatsoever to the affected bidder(s)".
26.	Page 10 point 3, " <b>Bidder's capability to perform the supply with cutting</b> " means just length requirement as per student age and health profile or complete cut for garmenting. <b>Packing requirements</b> of smaller cuts will be large, so packing requirements require further	The responsibility of packing lies with the successful bidder.

	clarity.	
27.	Since Bid Pricing should be valid for 180 days how will agreement for 3 years address the pricing revisions.	<p>It is clarified that agreement will be signed for one (01) year and same may be extended for further two (02) years on yearly basis on mutual consent of the parties of agreement.</p> <p>However, in case, no extension of agreement will be required, 03 months advance written notice will be given to the successful bidder.</p>
28.	Check pattern /size and <b>exact color</b> can only be assessed if samples of both the fabric are made available. This can also clarify if the checks are <b>yarn dyed or printed</b> .	<p>It is clarified that if any bidder wants to see the exact color, they may visit BRLPS Office on working days/time.</p> <p>The color of fabrics should be <b>yarn dyed</b>.</p>
29.	We have applied for BIS Certification which we will get in due course of time.	<p>It is clarified that "The Bidder/Manufacturer must have a valid BIS License (Bureau of Indian Standard) or SIA Certificate or ISO 9001 &amp; 14001".</p> <p>However, the SIA certificate should not have for less than 1.0 lakh meters processing capacity per day.</p>
30.	<p>In case, bidder are having Audited Balance Sheet for 1 year (FY 23-24) Turnover above Rs. 7 Crores and Provisional Balance Sheet for FY 24-25(Turnover over Rs. 65 Crores) as against required Turnover of Rs.20 Crores per year for last 3 consecutive years.</p> <p>Next Year, bidder will be having 3 years Audited Balance Sheet by September 2026</p> <p>Whether Parent Company's Audited Report can be considered as Subsidiary Company's Audited Balance Sheet for last 3 years is not available, as the commercial production started in February, 2024.</p>	Not Accepted. Same as RFP.
31.	Last date and time for submission of online bid	The last date and time for submission of online bid is extended up to 31-07-2025 till 03.00 PM. Technical bids will be opened online on 31-07-2025 at 03.30 PM.